

# ANNUAL REPORT





**Family Savings Credit Union** is thrilled to announce that this year, we will surpass the significant milestone of \$1 billion in assets.

Danny Varnon President & CEO

## CONTENTS

President's Letter2
Chairman's Letter4
Supervisory Committee Report5
Financial Statement6
Operating Income8
In the Community10
Family Values14
Improving for Our Members15
Meet the Family16
Our Locations22

Member accounts at Family Savings Credit Union are insured to \$1,000,000 (one-million-dollars) comprised of \$250,000 federally insured by NCUA and an additional \$750,000 by ESI, a private insurance company. Looking ahead to the new year, I am thrilled to share with you the remarkable milestones we are projected to achieve. It is with great pleasure that I announce that this year, we will surpass the monumental milestone of one billion dollars in assets.

This achievement will stand as a testament to the trust and dedication you, our valued members, have placed in us over the years. This accomplishment proves that we are a thriving organization, and we will continue to thrive for generations to come, serving you and your family.

I am excited to unveil our plans for expansion. In response to the growing needs of our members, we will be opening two new branches in Owens Cross Roads and Fort Payne, Alabama. These additions to our network will not only enhance accessibility but also strengthen our commitment to serving you better.



Danny Varnon, President & CEO

It's important to highlight that these developments are a result of the trust and confidence you place in us. Your contributions to Family Savings Credit Union are not just deposits; they are investments in your community. Every dollar you entrust to us goes towards initiatives that benefit you directly, whether it's expanding our branch network for better access, investing in technology to improve service, or supporting community development projects.

As we embark on this journey together, I extend my deepest gratitude for your unwavering support and loyalty. At Family Savings Credit Union, our mission remains rooted in empowering you to achieve your financial goals and aspirations. We are honored to be your trusted financial partner, and we look forward to continuing to grow and thrive together.

Thank you for being an integral part of the Family Savings Credit Union family.

Danny Varnon President & CEO

### A LETTER FROM THE CHAIRMAN

I am honored to address you today as the Board Chairman of Family Savings Credit Union. As we gather to reflect on the past year's accomplishments, I am thrilled to share some remarkable achievements that truly highlight our commitment to serving you, our valued members, and our communities.

First and foremost, I am proud to announce that our diligent efforts have led to a significant increase in deposits by 26.43% and loans by 18.18%. These figures underscore the trust and confidence you have placed in us as your financial partner, and we are deeply grateful for your continued support.

Furthermore, it brings me great pleasure to share that we have invested in enhancing our infrastructure to better serve you. We have successfully remodeled two of our standing branches, located in Gadsden, AL, and Rockmart, GA. These renovations not only improve the physical environment for our members and employees but also demonstrate our ongoing commitment to providing modern, convenient, and welcoming spaces for all.

In addition to physical enhancements, we are equally committed to making a positive impact beyond our branch walls. This year, we proudly launched the "All In" employee volunteer program, which embodies our ethos of giving back to the communities we serve. Through this initiative, our dedicated team members have actively engaged in various community service projects, forging strong partnerships with local organizations and making meaningful contributions to the wellbeing of our neighbors.

L. Pat Williamson, Board Chairman

Moreover, I want to emphasize the funds you entrust to Family Savings Credit Union are used with careful consideration to benefit you and our community. Whether through financing local businesses, providing affordable loans for members, or supporting community initiatives, your investments directly contribute to the growth and prosperity of our shared community.

As we look to the future, rest assured that your contributions to Family Savings Credit Union are being utilized to further strengthen our commitment to you and our communities. Together, we are not only building a stronger financial institution but also creating a brighter future for all.

On behalf of the Board of Directors, I extend my heartfelt gratitude for your continued trust and support. It is through our collective efforts and unwavering dedication that we will continue to thrive and make a positive difference in the lives of our members and communities.

Thank you for being an integral part of the Family Savings Credit Union family.

### SUPERVISORY COMMITTEE REPORT

During the year, the Supervisory Committee provides membership with an independent appraisal of the safety and soundness of the Credit Union's operations and activities in compliance with federal and state laws as well as the Family Savings Credit Union bylaws.

The Committee performs a variety of audits to ensure that effective controls are in place to protect your assets. The Alabama Credit Union Administration (ACUA) and the National Credit Union Administration (NCUA) also conduct reviews of our credit union. We are pleased to report that the business affairs of our Credit Union are handled accurately and in compliance with state and federal regulations.

For the year ending December 31, 2023, we hired Barfield, Murphy, Shank and Smith, LLC (BMSS) of Birmingham, Alabama, to conduct an independent comprehensive audit. This year the financial statements fairly represent the financial results achieved during 2023 and that the practices and procedures followed are in accordance with generally accepted accounting principles in the United States of America.

Respectfully Submitted, Calvin Hutchinson, Chairman Supervisory Committee

## FINANCIAL STATEMENT

ASSETS	2023	2022
Loans	780,603,969	660,516,084
Allowance for Losses	-5,827,645	-2,727,846
Other Assets	117,263	249,519
Cash and Cash Equivalents	10,399,075	13,624,848
Investments	123,864,284	35,605,635
Prepaid Expenses	4,343,359	3,613,407
Land and Building	18,013,530	16,817,430
Other Fixed Assets	4,288,001	3,757,166
Accrued Income	2,918,623	2,262,929
Other Assets	19,723,185	16,719,544
NCUA/ASI Share Insurance Fund	7,358,951	6,322,897
Other Real Estate Owned	0	C
TOTAL ASSETS	965,802,595	756,761,612
LIABILITIES		
Accounts Payable	2,506,377	1,569,077
Notes Payable	59,900,000	33,400,000
Accrued Dividends and Interest	3,318,751	558,049
Accrued Expenses	643,179	1,294,922
Other Liabilities	10,156,311	7,061,132
TOTAL LIABILITIES	76,524,619	43,883,180
EQUITY		
Regular Shares	313,867,798	368,437,998
Shares - Draft Accounts	155,415,416	149,257,537
Christmas Club Accounts	1,043,794	826,449
Shares - IRA Accounts	10,957,068	23,420,680
Money Market Certificates	18,852,657	4,652,383
Shares - T Certificates	280,867,176	90,921,696
Total Non-Member Deposits	25,000,000	
TOTAL SAVINGS	806,003,909	637,516,744
Regular Reverse	43,472,740	33,338,339
Undivided Earnings	39,741,536	42,052,929
Merged Equity	454,420	454,420
· · ·		100.000
Unrealized Gains/Loss - Invests	-394,630	-483,999
	-394,630 <b>889,277,976</b>	-483,999 <b>712,878,43</b> 2

\$965,802,595	TOTAL ASSETS:
\$76,524,619	TOTAL LIABILITIES:
\$806,003,909	TOTAL SAVINGS:
\$889,277,976	TOTAL EQUITY:



ASSET GROWTH SINCE 2018 \$560,844,286



**138.5%** asset increase since 2018

## OPERATING INCOME

	2023	2022
Interest On Loans (Gross)	42,961,319	29,254,177
Income From Investments	2,676,831	945,850
Fees And Charges	11,241,675	10,051,555
Misc. Operating Income	11,205,582	10,647,661
TOTAL GROSS INCOME	68,085,406	50,899,243
Compensation	15,051,261	13,282,754
Employee Benefits	6,739,693	5,617,796
Travel & Conference Expense	941,111	922,164
Association Dues	96,095	85,899
Office Occupancy Expense	2,019,180	1,776,850
Office Operations Expense	9,082,488	8,174,095
Educational & Promotional	1,609,046	1,134,390
Loan Servicing Expense	3,610,086	2,867,224
Professional & Outside Services	1,581,175	1,704,447
Provision for Loan/ODP Losses	3,790,618	2,275,000
State Operating Fees	88,594	78,661
Cash Over (Short)	2,664	3,418
Interest on Borrowed Money	2,355,128	4,993
Annual Meeting Expense	18,317	-21,870
Misc. Operating Expense	626,565	516,247
TOTAL OPERATING EXPENSE	47,612,021	38,422,070
Non-Operating Gains/Losses	0	0
Income Before Dividends	20,473,385	12,477,173
Reserve Transfer	10,134,401	9,454,030
DIVIDENDS PAID TO MEMBERS	10,338,984	3,023,144



Family Savings Credit Union paid out over

\$**22.6**M

in dividends to members since 2018

# VOLUNTEERING TO HELP OUR COMMUNITY

Family Savings believes in giving back to our community and is now giving employees the opportunity to serve others.













## **COMMUNITY HIGHLIGHTS**

AMI

Last year, Family Savings Credit Union and our employees supported many community initiatives. Below are a few highlights.





HERE YOUR MONEY GROWS WITH YOU AND





SRED T

111

## FAMILY VALUES









SUSTAINABILITY

TEAMWORK ACCOUNTABILITY EXCELLENCE



PRIVACY

We've been providing high-quality financial products and services to our members since 1951. More important than what we do is how we do it, and that's where our values come in. You can get a checking account or loan anywhere, but you won't find a more professional team working together to serve members with integrity and accountability.

This is who we are, what we do, and how we do it at Family Savings Credit Union.

## **Improving for our Members**

In 2023, we had the privilege of remodeling two of our eleven branches, Gadsden and Rockmart. In May, we hosted a grand reopening in Gadsden, Alabama, highlighting the new features of the building. Our newly renovated branch includes a wave-inspired teller line, replicating the cornerstone of our beloved brand. These changes were implemented so that we may better serve our members. Then, in November, our family closed the year with another grand reopening ceremony in Rockmart, Georgia. Our restructured branch features a modern, member-centric, divided teller line with improved accessibility and cutting-edge technology.



## **Meet the Family**

Whether it's the people working behind the scenes or the tellers that you see every day, it takes everyone to keep operations running smoothly for our members at Family Savings Credit Union!

#### **Board of Directors**





**Bill Willard** 

Jimmy Wilkes



Hacky Jaggers

Secretary

L. Pat Williamson **Board Chairman** 



Vice Chairman Treasurer

Wally Burns

Board Member



Randel Mountain Board Member

Bruce Phillips - Alternate Board Member

Board Member

Misty Silvey - Alternate Board Member

### **Supervisory Committee**





Calvin Hutchinson Chairman



Secretary



I ane Hill Committee Member

#### **Executive Management**







Danny Varnon President / CEO

Frankie Letson **Executive Vice President** 





Lesli Bishop

CMO

Debbie Gray

CFO

Robert Rayburn CLO

Jonathan Roland CIO

\*Employee listing as of December 31, 2023

### The Family Team

#### Administration

Claire Brown - Executive Assistant Jennifer Davis - Accounting Manager Heather Swann - Accounting Assistant Jenifer Quinn - Accounting Assistant Jessica Nabors - Accounting Assistant Lorri Stone - Accounting Assistant Meg Chaffin - Accounting Assistant Patsy Moore - Accounting Assistant Taneshia Timmons - Accounting Assistant Brenda Dennis - Payroll Administrator Rachel Thrasher - Payroll Clerk Dionne Heath - Director of Human Resources Kacy Hawk - Human Resources Assistant Lisa Fore - Loan Supervisor Scott Swann - Regional Operations Director Scotty Bell - Regional Operations Director John Gramling - Director of Credit Union Security Ashleigh Dean - Project Manager Ken Duke - Financial Data Analyst

#### **Marketing/Business Development**

Jessica Brown - Director of Marketing Chris Fagan - Digital Marketing Analyst Monica Whitfield - Business Development Specialist Caroline Phillips - Marketing Intern

#### **Business Services**

Marcie Riddle - Director of Business Services Bubba Riddle - Commercial Lender Chelsea McCrary - Commercial Loan Assistant Amber Swindall - Commercial Loan Representative George Shipman - Commercial Lending Credit Analvst Brandon Hester - Commercial Loan Underwriter

#### Compliance

David Jenkins - Director of Compliance/ Risk Management Jennifer Powell - Compliance Ofiicer Stacy England - Bank Secrecy Act Officer Lindsey Beavers - BSA/Compliance Asst

#### Call Center

Judy Nickels - Call Center Supervisor Amanda Hunter - Assistant Call Center Supervisor Alexis Love - Call Center Representative Ashley Walden - Call Center Representative Blake Hayes - Call Center Representative Crystal Allen - Call Center Representative Jennifer Childers - Call Center Representative Lenita Brooks - Call Center Representative Lisa Hilburn - Call Center Representative Rakall Plunkett - Call Center Representative Tekeitha Baker - Call Center Representative Shiloh Sharp - Call Center Representative

#### **Centralized Lending**

Krista Kidd - Centralized Loan Supervisor Dylan O'Kelley - Centralized Lending Specialist Iris Cline - Centralized Loan Processor Catherine Landrum - Centralized Loan Processor Billie Brewer - Centralized Sales Inbound Christina Dunham - Centralized Sales Inbound Courtney Staples - Centralized Sales Inbound Elizabeth Evans - Centralized Sales Inbound Fay Dooley - Centralized Sales Inbound Hannah Swann - Centralized Sales Inbound Paula Richey - Centralized Sales Inbound Scott Carasik - Centralized Sales Inbound Tracy Queen - Centralized Sales Inbound Anna Adkins - Centralized Sales Outbound Aimee Brewer - Centralized Underwriter Christopher Stegall - Centralized Underwriter Kim Goswick - Centralized Underwriter Mandi Brewer - Centralized Underwriter Michelle King - Centralized Underwriter Danielle Chappell - Management Utility

#### Fraud/ATM/Debit/VISA<sup>®</sup> Card

Paula Knowles - Fraud Analyst Ashley Bose - Debit/Credit/Fraud Operations Specialist

Julie Smith - ATM/Debit Card/VISA Coordinator Lori East - ATM/Debit Card/VISA Coordinator Courtney Snow - Debit Card/ACH Utility

#### Indirect Lending

Mark Wood - Indirect Lending Manager Dave Davis - Indirect Lending Supervisor Amy Lee - Indirect Lending Underwriter Jesse Atchley - Indirect Lending Underwriter Lance Keener - Indirect Dealer Relationship Manager/Underwriter

Caelie Dickerson - Indirect Funding Assistant Jennifer Doughman - Indirect Funding Assistant

#### Information Technology/E Services

Don Starnes - Information Technology Manager Jake Hambey - IT Systems Administrator Christy Tubb - IT Support Specialist Colin Loyd - IT Support Specialist Jim Fletcher - IT Support Specialist Ryan Helms - IT Support Specialist Keshia Hereford - E Services Manager Haley Lankford - E Services Support Joann Green - E Services Support

#### Mortgage

Amy Jackson - Director of Mortgage Services Hannah Noll - Mortgage Loan Processor Linda Cameron - Mortgage Loan Processor Morgan Duncan - Mortgage Loan Processor Shandi Cox - Mortgage Loan Processor Cindy Crenshaw - Mortgage Loan Originator Michelle Richards - Mortgage Loan Originator Trisha Harrington - Mortgage Loan Originator

#### **Training Department**

Selena Gregerson - Training Coordinator Alicia Crumpler - Training Specialist Alyssa Nally - Training Specialist Rachael Clark - Training Specialist



#### Gadsden

Kathi Williamson - Branch Manager Denise Hamm - Assistant Branch Manager Carrie Morgan - Loan Officer Megan Brooks - Loan Officer Tina Beavers - Loan Officer Ashley Miller - Loan Officer at Large Brianna Holderfield - Loan Officer at Large Amanda Smith - Loan Clerk Seth Melisano - Loan Clerk Rena Bertch - Head Teller Alexis Davis - Teller Brandi Crook - Teller Cadence Brooks - Teller Cindy Fagan - Teller DaShunia Rudolph - Teller Stella Fagan - Teller Jonalyn Markley - Teller Luis Calderon - Teller Madison Bartlett - Teller Mikalyn Gray - Teller Lori White - Teller/Safe Deposit Box Kathryn Scott - Drive-thru Teller Jennifer Smith - MSR/CD & IRA **Daniel Andres - Member Services** Representative

Darel Walker - Member Services Representative Simone Henderson - Member Services Representative Tessie Rich - Management Utility Amanda Glenn - Utility Cade Cleveland - Utility Grace Baugh - Utility Kelsi Borders - Utility Terri Stephens - Receptionist

#### Albertville

Drushilla Selvage - In Store Branch Manager Michael Larimore - In Store Assistant Branch Manager Jennifer Walden - In Store Member Services Officer Lauren Weeks - In Store Member Services Officer Pam Smith - In Store Member Services Officer

#### Anniston

Tom Frey - Branch Manager Leigh Giddens - Assistant Branch Manager Kimberly Ballew - Teller Supervisor Kierra Forbes - Branch Teller

#### Calhoun

Marlis Marsingale - Branch Manager Katherine Goodwin - Assistant Branch Manager Gayla Lane - Teller Supervisor Millie Coker - Assistant Teller Supervisor Annie Langford - Branch Teller Carmen Bridges - Branch Teller Casey Elliott - Branch Teller Faye Mason - Branch Teller Nancy Cruz - Branch Teller Annethe Johnson - Branch Member Services Representative Kady Greeson - Branch Member Services Representative Kenia Lopez - Branch Member Services Rep/Loan Officer Kolton Sosebee - Branch Member Services Rep/Loan Officer Malinda Davis - Branch Receptionist/MSR

#### **Cartersville East**

Marshelle Walker - Branch Manager Lacey Huskins - Assistant Branch Manager Melissa Collins - Teller Supervisor Samantha Wilbanks - Assistant Teller Supervisor Ashton Popham - Branch Teller



Belinda Cox - Branch Teller Sarah Richardson - Branch Teller Tatum Smith - Branch Teller Gale Geurin - Branch Receptionist/Teller Amiee Crutchfield - Branch Member Services Representative Maegan Wilson - Branch Member Services Representative Jennifer Lamb - Branch Member Services Rep/ Loan Officer Kera Mathis - Branch Member Services Rep/ Loan Officer

#### **Cartersville West**

Stephanie Cooper - Branch Manager Marie Black - Assistant Branch Manager Lauren Stradinger - Teller Supervisor Courtney Falconer - Assistant Teller Supervisor Andrew Moore - Branch Teller Carson Maynard - Branch Teller Elanda Whittington - Branch Teller Heather Johnson - Branch Teller Melinda Greenway - Branch Teller Morgan Philliber - Branch Teller Paula Dare - Branch Teller Breanna Hayes - Branch Member Services Representative Sidney Vermaas - Branch Member Services Representative Ashley Fowler - Branch Member Services Rep/ Loan Officer Gavin Chapman - Branch Member Services Rep/Loan Officer Kathryn Cheek - Branch Utility Cindy Hickom - Receptionist

#### Hiram

Elaine Willingham - Branch Manager Kimberly Ford - Assistant Branch Manager Ashley Johnson - Branch Member Services Rep/Loan Officer Euginia Bowling - Branch Member Services Rep/Loan Officer Lyndsey Collier - Teller Supervisor Callie Elrod - Assistant Teller Supervisor Kathy Love - Branch Teller Kelly Distasio - Branch Teller Claudia San Martin - Reception

#### **Account Solutions**

Matt Reynolds - Account Solutions Manager Codi Bell - Account Solutions Assistant Manager Yolanda Dixon - Account Solutions Supervisor Jacqueline Ford - Account Solutions Specialist Jeffrey Barrett - Account Solutions Specialist Sonia Kelly - Account Solutions Specialist Stacy Williams - Account Solutions Specialist Heather Goodson - Account Solutions Specialist 1 Rakia Wehunt - Account Solutions Specialist 1 Amanda Lynch - Account Solutions Specialist 3 Carla Gallop - Bankruptcy Specialist Shea Stroud - Overdraft Privilege

#### **Rainbow City**

Stephanie Ellis - Branch Manager Hannah Garrard - Assistant Branch Manager Suzanne Moore - Teller Supervisor Kayla Jenkins - Member Services Representative Kaylee Nance - Member Services Representative Anderson Parks - Teller Cartie Mitchell - Teller Nadia Katbi - Teller Neah Coleman - Teller Shiloh Sharp - Teller Taybor Rasool - Teller Maci Baker - Drive-Thru Teller Magen Creel - Drive-Thru Teller Nikki Mintz - Drive-Thru Teller Ashley Green - Utility Barbara Hendrix - Utility Julie Huselton - Utility Miranda McEntyre - Utility Monique Hart - Loan Officer Deborah Hooks - Online Loan Officer at Large Elizabeth Mathis - Loan Officer at Large Tim Mote - Loan Officer at Large Kristen Crowe - Receptionist

#### Rockmart

Ryan Robinson - Branch Manager Janice Vann - Assistant Branch Manager Angela Sailers - Member Services Officer



Britany Hert - Member Services Officer Jamie Gamel - Member Services Officer Tara Nichols - Teller Supervisor Nancy Gasho - Assistant Teller Supervisor Cassie Loyd - Teller Tegan Nash - Teller Gabrielle Hillier - Receptionist

#### Rome

Stacy Wester - In Store Branch Manager Allyson Baugh - In Store Assistant Branch Manager Brandi Stamey - In Store Member Services Officer Michelle Martin - In Store Member Services Officer Skyler Lappen - In Store Member Services Officer Lelia Culberson - In Store Teller/MSB

#### Scottsboro

Perry Michaels - Branch Manager Daniel Colon - Assistant Branch Manager Lauren Fuller - Member Services Rep/Loan Officer Becky Smart - Teller Supervisor Brieanne Ellison - Assistant Teller Supervisor April Sims - Teller Pierson Tinker - Teller Susan Black - Receptionist

### **OUR LOCATIONS**

#### ALABAMA BRANCHES

Main Office 711 E. Meighan Boulevard Gadsden, AL 35903

Rainbow City 3003 2nd Street Rainbow City, AL 35906

Scottsboro 24661 John T Rei

24661 John T. Reid Pkwy. Scottsboro, AL 35768

Anniston 1800 Golden Springs Road Anniston, AL 36207

Albertville at Food City 7200 US Highway 431 Albertville, AL 35950

#### **GEORGIA BRANCHES**

**Calhoun** 1273 Curtis Parkway Calhoun, GA 30701

**Cartersville - East** 3 Ryan Boulevard N.E. Cartersville, GA 30121

**Cartersville - West** 205 Douthit Ferry Road Cartersville, GA 30120

Hiram 342 Charles Hardy Pkwy. Hiram, GA 30141

Rockmart 101 Felton Drive Rockmart, GA 30153

Rome at Walmart Supercenter 2510 Redmond Circle NW Rome, GA 30165



#### **2022 ANNUAL MEETING MINUTES**

Family Savings Credit Union held its Annual Meeting at the Venue, Gadsden, Alabama at 2:00 p.m.

Meeting called to order by Mr. Pat Williamson, Chairman of the Board of Directors.

Quorum present. Mr. Will McCarty was appointed Parliamentarian.

Prayer by Mr. Frankie Letson.

Mr. Pat Williamson welcomed all members and thanked them for their continued support and for their attendance at the Annual Meeting. Mr. Williamson also thanked the employees and volunteers. He also introduced the Board, Supervisory Committee, and alternate Board members.

The minutes were read and approved.

Mr. Dustin Tucker introduced the members of the Supervisory Committee and explained its purpose. Mr. Tucker also thanked the other 2 members of the Supervisory Committee, Calvin Hutchinson and Dan Baldwin, for their service.

Mr. Ronnie Reed, Chairman of the Nominating Committee, gave the Nominating Committee report. The committee recommended to serve a three (3) year term on the Board of Directors:

Mr. Pat Williamson Mr. Randel Mountain Mr. Jimmy Wilkes

For the Supervisory Committee, to serve a three (3) year term:

Mr. Dustin Tucker

Mr. Pat Williamson declared by acclamation those nominated by the Nominating Committee are duly elected.

Mr. Danny Varnon gave the President's report. He said we're thankful for the security FSCU offers this community. Our credit union grew tremendously in the last few years. With the news today talking about bank failures, your credit union is safe. Accounts are insured up to \$1,000,000. The credit union pays excess premiums to get this coverage. Interest rates are rising and we're trying to stay ahead of the game.

Mr. Danny Varnon presented 5 scholarships of \$3,000 each to local students.

Old Business - none.

New Business - none.

79 door prizes were given away.

There being no further business, the meeting adjourned at 2:45 p.m.

Respectfully submitted,

L. Pat Williamson, Chairman of the Board

Hacky Jaggers, Secretary



Thank you to all of the Family Savings Credit Union employees for a job well-done.You have helped us grow from a one-room, \$36.75 organization to an 11-branch, BILLION DOLLAR credit union!



familysavingscu.com | (888) 311-3728



Where your money grows with you and your family, and ownership allows all members to prosper.Not for profit, not for charity, but for service.

Federally Insured by NCUA.